

Ocean Park Corporation

Invitation for Expression of Interest for Food Concessionaire in Marine World

(July 2025 – June 2028)

Ocean Park Corporation (the “Corporation”) invites expression of interest from experienced Food & Beverage Operators for the appointment of a Food Concessionaire in Marine World, Summit in Ocean Park, tentatively starting from July 15, 2025. The food concessionaire agreement period between the Corporation and the successful tenderer will be three years, with another 36 months of optional extended period.

The successful tenderer is expected to be responsible for the constructions (including the facilities and fitting out), maintenance and operation of the food facility located in Marine World at Ocean Park. The successful tenderer should also be capable of enhancing the guest experience by providing delicious food options that meet high-quality assurance standards and cater to a variety of tastes and dietary needs.

Respondents are expected to possess and illustrate the following attributes in the EOI submission:

1. An excellent track record in managing Food and Beverage chain operations in Hong Kong, preferably with experience operating in local tourist facilities, attractions, or high-traffic environments
 - Please provide information of your proposed Catering Brand(s) for this Food Concessionaire, which should include:
 - (1) Proposed Catering Brand(s), along with its Cuisine or Food Type, Nature (Takeaway or Dine-In), and the Total Number of Outlets in Hong Kong over the past three years; and
 - (2) The Detailed Addresses and Net Area of the top three performing outlets of the proposed Catering Brands(s) in Hong Kong that are currently operational in tourist facilities, attractions, or high-traffic environments
2. Financial Sustainability
 - Please provide audited financial statements for the past three years.

Together with particulars of the respondent (including company name, contact person and his/her designation, delivery address, contact number and email address), the submission documents must be deposited into the tender box situated at the Administration Building of Ocean Park Corporation, 180 Wong Chuk Hang Road, Aberdeen, Hong Kong SAR on or before 3:30pm on January 13, 2025 (Hong Kong time). Late submissions will not be considered. Submission by fax or email will not be accepted.

Expression of interest must be submitted in a sealed envelope marked with the following details:

Expression of Interest for Food Concessionaire in Marine World, Ocean Park (July 2025 – June 2028)

Administration Building, Ocean Park Corporation

180 Wong Chuk Hang Road, Aberdeen

Hong Kong SAR

Attention: Chief Financial Officer

Respondents who do not hear from the Corporation within three months should consider their expressions of interest unsuccessful. The Corporation reserves an absolute discretion to invite or not to invite any firm to submit tender proposals or to execute the tender process or not.

The Corporation is one of the public bodies listed under the Prevention of Bribery Ordinance of the Hong Kong SAR. It is an offence in law for anybody to offer advantages to any employees or consultants of the Corporation in connection with this expressions of interest exercise or the subsequent tender exercise.

Should you have any further queries, please feel free to contact Ms. To at email: eva.to@oceanpark.com.hk.